

Aziz Ahmed Gilani

Early Stage VC at Mercury Fund

azizagilani@gmail.com

Summary

Director at Mercury Fund, an early stage venture capital firm investing in the middle of the US.

Specialties

Venture Capital, Startup

Experience

Director at Mercury Fund

2008 - Present (5 years)

Executive Chairman at Infochimps

November 2011 - August 2012 (10 months)

Chairman of the Board of Directors at Infochimps, connecting enterprises to hundreds of real time, linked data sources.

Board at GameSalad, Inc

2009 - 2012 (3 years)

Kauffman Fellow at Center for Venture Education

June 2009 - June 2011 (2 years 1 month)

MBA Candidate at Kellogg School of Management

September 2007 - June 2009 (1 year 10 months)

FC Austin Scholar co-Chair

Kellogg Board Fellow

Kellogg Private Equity & Venture Capital Conference Chairman

Middle East Business Association President

Merger mDate Editor

Genzyme Kellogg Biotech Case Competition 1st Year Director

Industry Liaison for the Houston Technology Center's Energy VC Conference

Intern Associate at Merrick Ventures

January 2008 - May 2008 (5 months)

Senior Engagement Leader at Infosys Consulting

May 2006 - August 2007 (1 year 4 months)

Senior Engagement Leader for the Energy Practice leading the Enterprise Asset Management and Enterprise

Content Management Practices

Level Upgraded 06/2007

2 recommendations available upon request

Global Quality Director at ABB Performance Services

April 2003 - June 2006 (3 years 3 months)

Originally responsible for Scorecarding, EFQM/Baldrige Assessments, and advising Operational Improvement activities. After metrics were established became responsible for our Global Strategy Development and Alliance activities. Based on findings became responsible for defining, implementing, and overseeing the tools that facilitated customer offerings.

Promoted from Manager to Director 11/2004

Senior Consultant at Cap Gemini Ernst & Young

May 1999 - April 2003 (4 years)

Management Consultant in the Energy/Chemicals/Utilities Practice

Promoted from Intern to Staff 08/1999

Promoted from Staff to Senior 12/2002

2 recommendations available upon request

Intern Analyst at Lotus Development Corporation (IBM)

May 1998 - May 2000 (2 years 1 month)

Intern Analyst for cc:Mail and Lotus Notes EasySync

Skills & Expertise

Management Consulting

Start-ups

Entrepreneurship

Venture Capital

Private Equity

Business Strategy

Mergers

Mergers & Acquisitions

Business Process

Due Diligence

Financial Modeling

Leadership

Strategy

Strategic Planning

Investments

Management

SaaS
Enterprise Software
Executive Management
Strategic Partnerships
Marketing Strategy
Business Development
Corporate Development

Education

Center for Venture Education

Kauffman Fellow, Venture Capital, 2009 - 2011

Northwestern University - Kellogg School of Management

MBA, Venture Capital, 2007 - 2009

Activities and Societies: FC Austin Scholar, Kellogg Board Fellow, 2009 Kellogg Private Equity and Venture Capital Chairman, Merger mDate Editor, Genzyme Kellogg Biotech Case Competition 1st Year Director, Middle East and Arab Business Association President

The University of Texas at Austin - The Red McCombs School of Business

BBA, MIS, Management, 1997 - 2000

Activities and Societies: TILF Scholar, Vice President UT Management Association, MISA

Interests

Skiing, Live Music

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4 people have recommended Aziz Ahmed

"Aziz was a pleasure to work with during our design and implementation project. He dealt with a very fluid environment and delivered, through his team, superlative results."

— **James R. (Bob) Price**, was Aziz Ahmed's client

"Aziz was a pleasure to work with. His ability to simplify complex issues with a positive attitude kept the momentum of the project at a high pace until the end. Although I did not work directly underneath Aziz, his effective management style and advice helped ensure my success as well. I would definitely invite the opportunity to work with him again."

— **Lee Chenault**, *Consultant, Alvarez and Marsal Business Consulting*, worked indirectly for Aziz Ahmed at Infosys Consulting

"Aziz worked directly with me for around a year and in addition I've followed his progress since that time over the past 4 years. He is sharp, insightful, a great motivator and communicator. He has also the ability to delegate very effectively or execute himself and that is an unusual and very useful combination of talents. I would not hesitate to work with Aziz again."

— **Rob Mckay**, *Senior Manager, Capgemini*, managed Aziz Ahmed at Cap Gemini

"Aziz is a great all-rounder who has excellent communication and people skills. He is an extremely fast learner, both functional and technical. He understands business process, thinks out of the box. He is hard working and very reliable. During the time I worked with him I saw Aziz change his role and focus area several times and I knew I could rely him."

— **Michaela Greenan**, managed Aziz Ahmed at Cap Gemini

[Contact Aziz Ahmed on LinkedIn](#)